

MF Digital Scribe 9600 with HP Technology vs Epson PP100 Series  
Competitive Comparison v 1.2



## Product Comparison

| MANUFACTURER & MODEL                         | MF Digital 9602 J                                                                     | MF Digital 9604 J                                                                       | Epson PP 100                                                                              | Epson PP 100N                                                                             |
|----------------------------------------------|---------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------|
| SYSTEM INFO :                                | Networking                                                                            | Networking                                                                              | NO Networking                                                                             | Networking                                                                                |
| Number of CD / DVD Drives                    | 2                                                                                     | 4                                                                                       | 2                                                                                         | 2                                                                                         |
| Add on PC Cost                               | N/A                                                                                   | N/A                                                                                     | \$650                                                                                     | \$750                                                                                     |
| <b>STREET PRICE</b>                          | <b>\$3,595</b>                                                                        | <b>\$4,495</b>                                                                          | <b>\$2,695</b>                                                                            | <b>\$4,695</b>                                                                            |
| <b>STREET PRICE WITH PC</b>                  | <b>\$3,595</b>                                                                        | <b>\$4,495</b>                                                                          | <b>\$3,345</b>                                                                            | <b>\$5,445</b>                                                                            |
| Point of Manufacture                         | USA  | USA  | Japan  | Japan  |
| Industrial Grade Robotics                    | Yes                                                                                   | Yes                                                                                     | NO                                                                                        | NO                                                                                        |
| Full Function PC Built In                    | Yes                                                                                   | Yes                                                                                     | NO - Must Purchase                                                                        | NO - Must Purchase                                                                        |
| Built in Win 7 PRO Operating System          | Yes                                                                                   | Yes                                                                                     | NO                                                                                        | NO                                                                                        |
| Independent Printer Duplicator (Modular)     | Yes                                                                                   | Yes                                                                                     | NO                                                                                        | NO                                                                                        |
| CD / DVD Disc Capacity                       | 300                                                                                   | 300                                                                                     | 100                                                                                       | 100                                                                                       |
| Unlimited Free Network Client                | Yes                                                                                   | Yes                                                                                     | NO                                                                                        | NO - LIMITED CLIENTS                                                                      |
| Unlimited Job Queue                          | Yes                                                                                   | Yes                                                                                     | N/A                                                                                       | NO - 5 Job Limit                                                                          |
| Hard Drive Capacity                          | 500 GB                                                                                | 1 TB                                                                                    | N/A                                                                                       | 80 GB                                                                                     |
| Asynchronous Duplication                     | Yes                                                                                   | Yes                                                                                     | NO                                                                                        | NO                                                                                        |
| Discs per Hour NO Print                      | 34 CD - 16 DVD                                                                        | 68 CD - 32 DVD                                                                          | 30 CD - 15 DVD                                                                            | 30 CD - 15 DVD                                                                            |
| Print Support For 80 mm & Biz Card Discs     | Yes                                                                                   | Yes                                                                                     | NO                                                                                        | NO                                                                                        |
| 100 Frame Accurate Audio Disc Compare        | Yes                                                                                   | Yes                                                                                     | NO                                                                                        | NO                                                                                        |
| UPGRADES & OPTIONS :                         |                                                                                       |                                                                                         |                                                                                           |                                                                                           |
| Expand System Drives                         | Yes - Maximum 4                                                                       | 4 Standard                                                                              | NO                                                                                        | NO                                                                                        |
| Drive Upgrade to BluRay                      | Yes - Anytime                                                                         | Yes - Anytime                                                                           | NO                                                                                        | NO                                                                                        |
| Printer Upgrade Path To New technology       | Yes - Dye Sublimation                                                                 | Yes - Dye Sublimation                                                                   | NO                                                                                        | NO                                                                                        |
| Software Options - Ripping, Data Import etc. | Yes                                                                                   | Yes                                                                                     | NO                                                                                        | NO                                                                                        |
| SUPPORT & SERVICE                            |                                                                                       |                                                                                         |                                                                                           |                                                                                           |
| Free Lifetime Software Upgrades              | Yes                                                                                   | Yes                                                                                     | NO                                                                                        | NO                                                                                        |
| Free Lifetime Phone Supprt                   | Yes                                                                                   | Yes                                                                                     | NO                                                                                        | NO                                                                                        |
| Remote Service Technical Support Over LAN    | Yes                                                                                   | Yes                                                                                     | NO                                                                                        | NO                                                                                        |
| Third Party On Site Service Program          | NO                                                                                    | NO                                                                                      | Yes                                                                                       | Yes                                                                                       |
| Quick Hot Swap Replacement Program           | Yes                                                                                   | Yes                                                                                     | Yes                                                                                       | Yes                                                                                       |
| PRINTER INFO & CONSUMER INK COST             |                                                                                       |                                                                                         |                                                                                           |                                                                                           |
| HP Printer - Picoliter Technology            | Yes                                                                                   | Yes                                                                                     | NO                                                                                        | NO                                                                                        |
| Printer Pre-Aligned and Ready To Go          | Yes                                                                                   | Yes                                                                                     | Yes                                                                                       | Yes                                                                                       |
| Print Resolution                             | 4800 Dpi                                                                              | 4800 Dpi                                                                                | 1440 Dpi                                                                                  | 1440 Dpi                                                                                  |
| Print From PDF                               | Yes                                                                                   | Yes                                                                                     | NO                                                                                        | NO                                                                                        |
| Stop Print on Ink Out (No Coasters)          | Yes                                                                                   | Yes                                                                                     | Yes                                                                                       | Yes                                                                                       |
| Locked (Keyed) Proprietary Ink Cartridge     | Open Source                                                                           | Open Source                                                                             | Locked                                                                                    | Locked                                                                                    |
| End-User Disc Cost 1000 DriGloss CDs & Ink   | \$.65 per disc** DriGloss                                                             | \$.65 per disc** DriGloss                                                               | ?                                                                                         | ?                                                                                         |
| End-User Disc Cost 1000 DriGloss DVDs & Ink  | \$.70 per disc** DriGloss                                                             | \$.70 per disc** DriGloss                                                               | ?                                                                                         | ?                                                                                         |

*Comparison chart produced by MF Digital based on publicly available USA market information as of 27th Jan 2011 and subject to change E&OE*

\*\* When MediaKit Supplied BY MFD to Reseller DriGloss IS MF Digital Brand Water-Resistant Gloss Inkjet Media - Samples Available